

1	COMMONWEALTH OF VIRGINIA
ĵ.	STATE CORPORATION COMMISSION
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4	
C.	IN THE MATTER OF
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7	VERIZON VIRGINIA INC.'S CASE NO. PUC-2002-00046
8	compliance with the
9	conditions set forth in
. ()	47 U.S.C. Section 271(c)
2	
1.3	The complete transcript of the testimony
4	and other incidents of the above-captioned matter when
L 5	heard on June 19, 2002, before the Honorable Alexander
1 6	F. Skirpan, Jr., Hearing Examiner for the State
17	Corporation Commission, Richmond, Virginia.
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2.4	Reported by:
, <u></u>	Heidi L. Jeffreys

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		Page 551		Page 5
	PPEARANCES:		1	APPEARANCES (continued):
2	T) II AI I DOI: T		2	O1:
3	Honorable Alexander F. Skirpan, Jr.,		3	Cliona M. Robb, Esquire
4	Hearing Examiner		4	and
5		!	5	E. Ford Stephens, Esquire
(i	Don R. Mueller, Esquire		6	Counsel for Cox Virginia Telcom, Inc.
7	Counsel for the Commission		7	
Ř.			8	Alan M. Shoer, Esquire
9	Lydia R. Pulley, Esquire		9	Donald F. Lynch, III, Esquire
	David W. Ogburn, Jr., Esquire		10	and
ì	William B. Petersen, Esquire		11	Stephen T. Perkins, Esquire
	Deborah Haraldson, Esquire		12	Counsel for Cavalier Telephone
3	and		13	•
4	William D. Smith, Esquire		14	Robert M. Gillespie, Esquire
4	Counsel for Verizon Virginia, Inc.		15	Counsel for Virginia Cable
			16	Telecommunications Association
7	Mark A. Keffer, Esquire		17	
	Ivars V. Mellups, Esquire		18	Raymond L. Doggett, Jr., Esquire
.· <del>9</del>	and		19	Appearing on behalf of the Division
;	Fredrick C. Pappalardo, Esquire		20	of Consumer Counsel, Office of the
	Counsel for AT&T Communications	٠	21	Attorney General
	of Virginia	,	22	A A Debut of Section 1
2 3	Oi vigina		23	Lawrence Freedman, Esquire
	Kimberly A. Wild, Esquire		24	Counsel for OpenBand of Virginia,
4	Counsel for WorldCom, Inc.		25	L.L.C.
5	Counsel for WorldCom, mc.		25	D.D.C.

		Page 553		Page 554
ļ	APPEARANCES (continued):		1	THE BAILIFF: All rise. The Commission
2	,		2	resumes the session.
3	Anthony Hansel, Esquire		3	Be seated, please.
4	Counsel for Covad Communications		4	HEARING EXAMINER: I think we were to Mr.
٤,	Company		5	Doggett,
6	• •	ļ	6	MR. HANSEL: I have one preliminary
7	Mary McDermott, Esquire		7	matter.
8	Counsel for nTELOS	:	8	HEARING EXAMINER: Sure.
9			9	MR. HANSEL: Covad witnesses are
10	Robert E. Kelly, Esquire		10	unavailable tomorrow. I've spoken with Verizon, and
11	Counsel for Allegiance Telecom of	ļ	11	they have no conflict with perhaps trying to put them
12	Virginia, Inc.		12	in in the late afternoon today. Otherwise, they would
13			13	be available on Friday, but to the extent this
14			14	proceeding potentially will end tomorrow, you know,
15		I	15	I'd rather put them in later this afternoon than
16		1	16	request we extend the hearing.
12			17	HEARING EXAMINER: Well, being the
18			18	eternal optimist, we'll go ahead and put them on this
16		t t	19	afternoon.
20			20	MR. HANSEL: Thank you.
21			21	MR. KELLY: Another preliminary matter.
22		1	22	I'm here, Robert E. Kelly, representing Allegiance
23			23	Telecom of Virginia, Inc.
24			24	HEARING EXAMINER: All right, Thank you.
25_	The state of the s		25	MR. PAPPALARDO: Excuse me. Can we do

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BY MR. SMITH:

Q. Good morning.

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migrations, voice migrations and data migrations. So
it is a complicated topic and it is something that we
need to work through as an industry.

Q If a customer was to migrate from one CLEC to another CLEC, that information would be recorded in the Verizon systems, wouldn't it?

A. It depends upon the type of migration and the type of service.

Q. If it was a simple residential customer, assuming they use the same purchase of the UNE loop, would that information be tracked in a way that the double billing team would have access to it?

 A resale-to-resale migration or 13 UNE-P to-UNE-P or resale-to-UNE-P migration when it involves Verizon dial tone, then Verizon has a lot of 15 that information in our records, yes. What we don't 16 have in our records is the products and services that 17 the CLEC has rendered to the end customer. We know 18 19 what the CLECs have purchased from Verizon, but we 20 don't necessarily know how that information is 21 represented to the end customer and how it's being priced or represented to the end customer. So, we see 22 the wholesale products that the CLEC has purchased 23 24 from Verizon. We don't have any idea how they're

25 representing that or charging their end customer for

Page 656 1 that. MR. DOGGETT: Thank you, Your Honor. I have no further questions. 3 HEARING EXAMINER: Okay. Mr. Mueller? 5 MR. MUELLER: None, Your Honor. HEARING EXAMINER: I have no questions 6 7 for this panel. Any redirect? MS. HARALDSON: Yes, Your Honor, just two 8 9 quick questions. 10

EXAMINATION

BY MS. HARALDSON:

Q. This is to Mr. Sullivan.

Was the double-billing team established in November, 2000 or November, 2001?

A. The double-billing team was established in November, 2000.

Q. How many months, then, has that been in place?

A. It's been a year and -- you're going to test me on my math now. About a year and a half.

Q. Thank you very much.

A. Certainly.

MS. HARALDSON: Nothing further, Your

Honor.

Page 657 HEARING EXAMINER: Okay. Thank you. This panel may be excused. 3 4 (Panel stood aside.) 5 HEARING EXAMINER: Call your next one. MS. PULLEY: Your Honor, Verizon calls 6 Rose Clayton, John White, Claire Beth Nogay, Maureen 7 8 Davis, Tom Church, and Don Albert. Q These witnesses are the loop panel, which is checklist item number 4. 10 Your Honor, I need to make one correction 11 to the witnesses I just called. Instead of calling 12 Tom Church, we're substituting Julie Canny. 13 HEARING EXAMINER: Okay. ] 4 15 MS. PULLEY: Thank you. 16 ROSEMARIE CLAYTON, JOHN WHITE, CLAIRE 18 19 BETH NOGAY, MAUREEN DAVIS, JULIE CANNY and DONALD E. ALBERT, the Loops Panel, having first been duly sworn, 20 21 testify as follows, viz: 22

**EXAMINATION** 

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I would like each one of the panel

members to please state their full name, their title,

and give a brief description of their work

responsibilities, starting with Ms. Nogay and working

down the line?

A. (Nogay) My name is Claire Beth Nogay,

A. (Nogay) My name is Claire Beth Nogay,
Vice President for CLEC Operations, Verizon South,
which constitutes the geography for all the Potomac
states, Pennsylvania, Delaware and New Jersey, and I'm
responsible for provisioning all CLEC local services.
(Davis) And my name is Maureen Davis.

I'm the Executive Director for the National CLEC Maintenance Centers, and I have responsibility for the maintenance and repair of all resold and unbundled services.

(White) My name is John White. I'm the Executive Director for Wholesale Technology, and I support all of the wholesale operations and all the CLEC issues when technology issues come up.

A. (Clayton) My name is Rosemarie Clayton, Senior Product Manager for xDSLs and line sharing in the Verizon territory, and my responsibilities include product development to line sharing, conditioning and DSLs in general.

(Albert) My name is Don Albert, Director

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Page 659 of Network Engineering and, fortunately, my title and responsibilities are the same as they were on Monday. (Canny) I'm Julie Canny, the Executive Director to Verizon Wholesale Assurance. My responsibilities are development and performance assurance measures and remedies for all of Verizon. Q Thank you. With respect to checklist item 4, did you or one of your colleagues prepare or

have prepared prefiled testimony on this checklist item?

(Collective) Yes.

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O Referring to the exhibit that has been marked Exhibit 1, is your direct testimony on this checklist item paragraphs 124 through 207, including the attachments referenced within those paragraphs?

(Collective) Yes.

In referring to the exhibits that have been marked as 8 and 9A, is your reply testimony 18 paragraphs 77 through 140, including the attachments referenced within those paragraphs? 20

A. (Collective) Yes.

Thank you. Are there any additions or 22 corrections that you would like to make to any of 23 those paragraphs? 24

A. (Clayton) I have a correction.

What is that correction?

The correction is to paragraph 130 of the checklist declaration, the second sentence, and it should read "During the year 2001, the volume of UNE-P combinations and stand-alone loops combined increased by approximately 130 percent."

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Q. Do you have any other corrections?

A. No.

Thank you.

Do you adopt those designated paragraphs 10 with this one correction as your testimony on checklist item 4 in this case?

A. (Collective) Yes.

Thank you.

for cross-examination, we would like to ask a few 16 direct questions to Ms. Clayton regarding the 17 responsive supplemental testimony on electronic 18 billing of Ms. Evans on behalf of Covad 19 Telecommunications Company that raised issues related 20 to loop and loop pricing. 21

MR. SMITH: Before tendering the panel

HEARING EXAMINER: Okay.

BY MR. SMITH:

Q. Ms. Clayton, are you familiar with this supplemental testimony I just referred to?

Page 661 (Clayton) Yes, I am. Do you have it with you? 2 O Yes, I do. Could you turn to paragraph 5 of that O 5 testimony? I've got it. 6 There's an allegation or allegations made in that paragraph stating that, "Contrary to Verizon's declaration that in no case will the new UNE rates be higher than the rates the CLECs are currently being 10 billed, several of Verizon's charges are significantly 11 higher than the charges currently in Covad's 12 interconnection agreement with Verizon in the 13 Commonwealth of Virginia." 14 Do you see that allegation? 15 16 Yes, I do. Would you like to comment on that 17 O. 18 allegation? Yes, I would. Although the supplemental 19 A testimony focuses on electronic billing, there are 20 allegations made in here by Covad that are inaccurate. 21 All CLECs have the same rates, and they are the 22 rates that are in the billing systems today, and the 23

24 rates are higher than those that Covad has presented

25 here, and they are the same rates that we filed with

the Commission in the March time frame of this year. Q. Thank you. 2 A. You're welcome. 3 Q. Ms. Clayton, are these rates in Covad's 4 interconnection agreement? A. They are not in an existing interconnection agreement that I am aware of in 7 Virginia today, no. Q. And what is the status of that 9 interconnection agreement in Virginia today? 10 A. The status is the interconnection 11 12 agreement or the amendment itself is in limbo. Apparently, Covad was presented with the 13 interconnection agreement; the agreement had never 14 been signed. 15 Thank you. 16 Q. You're welcome. 17 MR. SMITH: The panel is available for 18 cross-examination. 19 MR. SHOER: Thank you. 20 21 **EXAMINATION** 22 BY MR. SHOER: 23

Q. Good morning. My name is Alan Shoer. I

represent Cavalier Telephone.

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your question Q. Are you aware that there were meetings that took place at the FCC during the Pennsylvania 271 process where competitors were complaining about the provisioning of DS1 loops in Virginia?

 I'm generally aware of the complaints. I'm not certain on the timing, you know, whether it was during the Pennsylvania hearings or not. But I'm generally aware that there were complaints, yes.

Q And as I understand it, it's your testimony that in the Pennsylvania 271 context, the FCC was revealing the July, 2001 policy statement for determination of Verizon's compliance with the checklist requirements for 271, correct?

A Right They addressed this issue in the 15 Pennsylvania ruling and held that the policy that was 16 in place at the time was consistent with current FCC 17 18 rules.

19 Q All right. At no point during that review in the FCC did the FCC consider whether this 20 three, triplicate conversion order we described is 21 compliant with the checklist items for 271 22 application, did it? 23

24 A. I'm not aware of exactly what elements of 25 the policy they looked at. I think that what we

Page 680 1 looked at was the fact that we would build or would 2 not build, and the actual conversion, special access to UNE conversion policy, I don't think was part of that review.

Q. Now, going back to your analogy about buying a dress, which you probably have more experience with than I do --

 A. Let's hope so. (Laughter)

Q. I can state for sure that that's a fact. Can you think of any circumstance where that particular shop, that retail store, would request you to place three separate requests, three separate orders, for the same dress?

Not that I'm aware of, no.

15 Would you agree with me that having a 16 competitor submit three separate requests for the 17 18 conversion ultimately to a UNE rate going forward 19 raises the competitor's processing costs, as compared 20 to just submitting one order? 21

A. I believe Verizon is in the process of considering a single request process where a UNE request is submitted, and if there are no facilities, then not having the CLEC required to submit a second one as a special access. I think those conversations,

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1 although I'm not totally up to speed on them - I think those kinds of process changes have begun to be 3

Q. And can you provide us with what level in Verizon's operations that discussion is going on?

A I'd have to check on that.

Q Does Verizon require its own retail organization to submit three orders for the same DS1 capacity or DS1 service?

A Well, it's not the same situation, because retail customers are not ordering UNEs, they're ordering either special access or they're ordering retail DS1s, and we build special access, and we build for the retail side. We're not required to build UNEs.

Does Verizon offer DS1 services to its 16 retail customers? 17

Yes.

(Albert) Maybe if I could just add a 19 20 little on your question of the three orders to do the

At the time that we got long distance FCC approval for Vermont and Rhode Island, that process did exist there. You're talking about the UNE order, 25 then the special access order and then the UNE order. That was available where, Mr. Albert?

Vermont and Rhode Island at the times A. those were done.

Q. And in the Vermont and Rhode Island 271 review, was there a discussion or an examination of 5 that triplicate process for determination of checklist compliance, do you know?

A. Not that I know of.

(Canny) It was discussed on the state level and covered, I believe, in CLEC testimony.

Q. How about in the FCC determination?

The whole process was included as part of their overall evaluation of our DS1 performance.

Q. How about the specific triplicate process we've been talking about?

A. I'm not sure if that was specifically 16 17 mentioned.

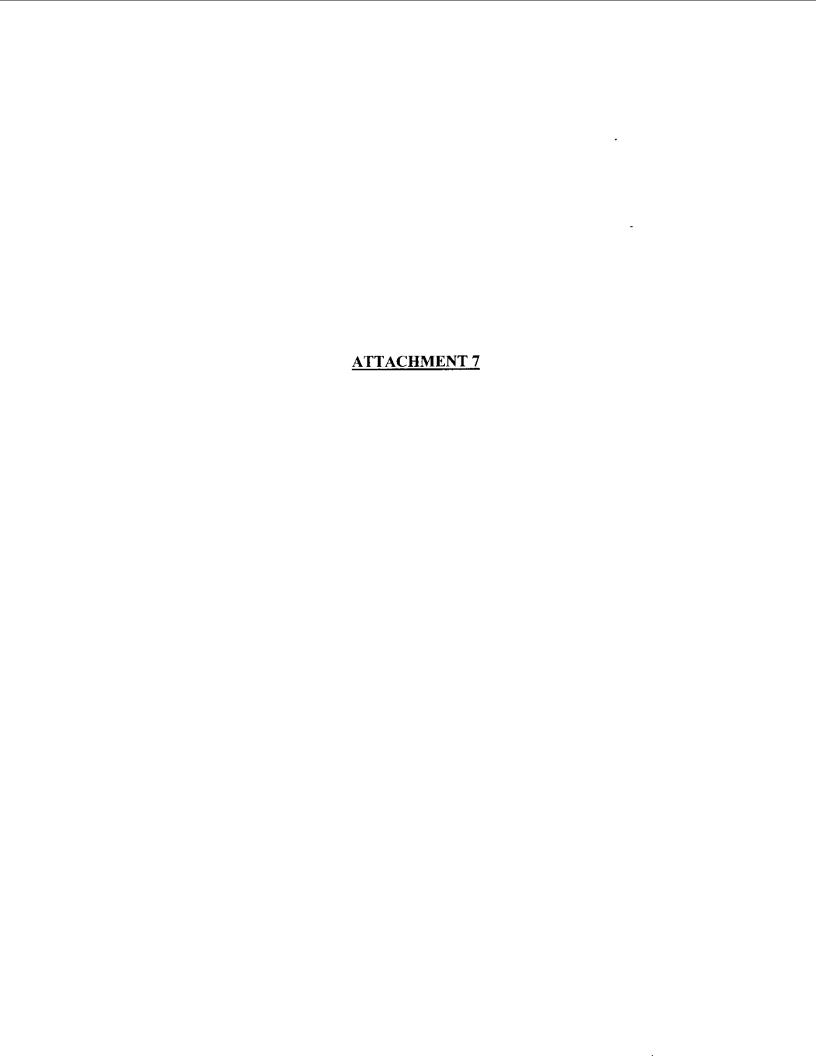
Q. How long does it take Verizon to complete a DS1 installation for its retail customer?

A. (Nogay) If there's no construction?

Uh-huh.

A. I think the intervals for special access are five-day firm-order confirmation periods -- you know, I'm not exactly sure of the total, but it's probably in the 10- to 13-day range for special

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## STATE OF MICHIGAN

### BEFORE THE MICHIGAN PUBLIC SERVICE COMMISSION

In the matter of the complaint of )
BRE COMMUNICATIONS, L.L.C., d/b/a )

PHONE MICHIGAN, against AMERITECH MICHIGAN for violations of the Michigan

Telecommunications Act.

Case No. U-11735

At the February 9, 1999 meeting of the Michigan Public Service Commission in Lansing, Michigan

PRESENT: Hon. John G. Strand, Chairman

Hon. David A. Svanda, Commissioner

### **OPINION AND ORDER**

I.

# HISTORY OF PROCEEDINGS

On July 16, 1998, BRE Communications, L.L.C., d/b/a Phone Michigan, (BRE) filed a complaint against Ameritech Michigan, with prefiled testimony and exhibits. BRE alleged, among other things, that Ameritech Michigan violated their interconnection agreement by imposing special line construction charges, in addition to tariffed nonrecurring and recurring charges, for unbundled loops. Attempts to resolve the dispute through mediation, as provided for by Section 203a of the Michigan Telecommunications Act (MTA), MCL 484.2203a; MSA 22.1469(203a), were unsuccessful and contested case proceedings were initiated.

Pursuant to due notice, a prehearing conference was conducted on September 21, 1998 before

Administrative Law Judge James N. Rigas (ALJ). In the course of that prehearing conference, the

ALJ established a schedule for this case and denied the petition for leave to intervene filed by

McImetro Access Transmission Services, Inc., and MCI Telecommunications Corporation

(collectively, MCI). On September 28, 1998, MCI filed an application for leave to appeal the ALJ's ruling denying MCI's petition to intervene. On December 7, 1998, the Commission denied MCI's application for leave to appeal. Thus, only BRE, Ameritech Michigan, and the Commission Staff

(Staff) participated in the proceedings.

An evidentiary hearing was conducted on November 12 and 13, 1998. Nine witnesses testified and 55 exhibits were received into evidence. The transcript contains five volumes of testimony and argument covering 813 pages.

On November 25 and December 11, 1998, briefs and reply briefs were submitted by BRE, Ameritech Michigan, and the Staff, respectively.

On January 7, 1999, the ALJ issued his Proposal for Decision (PFD). On January 14, 1999, exceptions to the PFD were filed by BRE and Ameritech Michigan.<sup>2</sup> Replies to exceptions were filed by BRE, Ameritech Michigan<sup>3</sup>, and the Staff.

<sup>&</sup>lt;sup>1</sup> Exhibits R-12 and R-13 were not admitted.

<sup>&</sup>lt;sup>2</sup>On January 22, 1999, Ameritech Michigan submitted a corrected version of its exceptions. Because BRE and the Staff have not objected, the Commission finds that the corrected version of Ameritech Michigan's exceptions should be received.

<sup>&</sup>lt;sup>3</sup>Ameritech Michigan's reply to exceptions was received for filing one day late. Under the circumstances, the Commission finds that Ameritech Michigan's reply to exceptions should be accepted.

#### **FACTS**

BRE and Ameritech Michigan are competing providers of basic local exchange service in Michigan. In late 1996, Ameritech Michigan entered into negotiations with BRE that led to their execution of an interconnection agreement pursuant to the federal Telecommunications Act of 1996 (FTA). 47 USC 151 et seq. The interconnection agreement, which was signed on February 3, 1997, was approved by the Commission's June 5, 1997 order in Case No. U-11326 and appears in the record as Exhibit J-11.

In June 1997, BRE commenced offering basic local exchange service in Michigan through the acquisition of unbundled loops from Ameritech Michigan pursuant to Section 9.6.1 of the interconnection agreement.<sup>4</sup> In most instances, when BRE has ordered an access line from Ameritech Michigan, it was provided without controversy.<sup>5</sup> However, on 65 occasions that were documented prior to the filing of the complaint, Ameritech Michigan refused to provision access lines for BRE without imposition of special construction charges. These orders are contained in Exhibit C-21 and arranged in table format in Exhibit C-22. While the parties focus on these 65 orders, it is uncontested that Ameritech Michigan continued the practice of making special construction charge demands subsequent to the filing of the complaint.

<sup>&</sup>lt;sup>4</sup>Section 9.6.1 specifies that BRE may request unbundled loops from Ameritech Michigan by submitting a valid electronic transmittal service order on Ameritech Michigan's electronic ordering system. Within 48 hours of Ameritech Michigan's receipt of a service order, Ameritech Michigan is obligated to provide BRE with a firm order commitment date by which the loop covered by the service order will be installed.

<sup>&</sup>lt;sup>5</sup>As of the date of hearing, BRE had between 26,000 and 27,000 access lines in Michigan.

The 65 orders fit into two broad categories. The first group involves the incidents wherein BRE agreed to pay the special construction charges subject to its right under the interconnection agreement to dispute them at a later time. This group involves a collective amount of \$60,690.68 in special construction charges accrued as of the filing of the complaint.

The second group involves the orders that were cancelled. It is BRE's position that, as of the date of the complaint, it had lost 15 customers having an aggregate of 85 access lines. BRE valued each of the access lines at \$29,971, which collectively amounts to a \$2.5 million loss.

The 65 orders<sup>7</sup> may be categorized as follows:

Incidents as listed on Exhibit C-22.	General reasons for additional charges.		
4/67, 18, 19, 23, 30, 66	Remote switching deployed as loop concentrator.		
2, 8, 9, 11, 13, 17, 24, 29, 31, 32, 38, 46, 51, 54, 63	Integrated Digital Loop Carrier with no spare physical loop.		
1, 3, 7, 10, 36, 37, 39, 41, 45, 52, 53, 62, 65	Request for conditioned high capacity digital loop.		
5, 6, 12, 14, 15, 16, 20, 21, 22, 25, 26, 27, 28, 33, 34, 35, 40, 42, 43, 44/58, 47, 48, 49, 50, 55, 56, 57, 59, 60, 61, 64	Lack of facilities (resolved by dead lug throws, wire out of limits, etc.)		

<sup>&</sup>lt;sup>6</sup>Apparently, BRE has refused to pay any of the special construction charges to Ameritech Michigan.

<sup>&</sup>lt;sup>7</sup>Because one of BRE's witnesses duplicated 2 of the orders and because 1 of Ameritech Michigan's witnesses also omitted several orders in categorizing them, the references to the number of orders fluctuates between 64 to 67. The Commission is persuaded that the correct number of orders is 65.

### **POSITIONS OF THE PARTIES**

BRE

To BRE, the key issue involves a determination of the circumstances under which an unbundled loop is available under the terms of the interconnection agreement or Ameritech Michigan's tariffs. BRF contends that a loop is available without imposition of a special construction charge whenever one of Ameritech Michigan's customers could obtain use of the loop without paying a special construction charge. According to BRE, a loop is unavailable only in a new, unassigned territory where facilities do not exist or when major facilities would have to be constructed.

Citing the Commission's October 2, 1998 order in Case No. U-11654, another complaint by BRE against Ameritech Michigan, BRE insists that the Commission previously addressed the issue of the availability of unbundled loops under the interconnection agreement and determined that a loop is unavailable "if it is located in an area not presently served by Ameritech Michigan, not when an area is served, but for some reason the order requires a field dispatch." Order, Case No. U-11654, p. 8.

BRE insists that in all 65 instances where Ameritech Michigan requested payment of special construction charges to provide unbundled loops, the loops must be considered to have been available at the time each order was received. According to BRE, the majority of the incidents involve situations where the tasks necessary to provide the loop involved a simple field dispatch for a dead lug throw, a splice, a wire out-of-limits, or other similar activity that Ameritech Michigan

<sup>&</sup>lt;sup>8</sup>Section 9.4.2 of the interconnection agreement requires Ameritech Michigan to provision loops and ports "where such loops and ports are available." Under Ameritech Michigan's Tariff M.P.S.C. No. 20R, Part 19, Section 2, Sheet 1, loops under tariff may be obtained by carriers "where facilities are available."

routinely performs without charge to provide service to its own customers. As for the rest, BRE asserts that none of them are covered by Section 9.4.4 of the interconnection agreement, which indicates that Ameritech Michigan's provisioning of an unbundled loop through the demultiplexing of an integrated digitized loop may be accomplished only through use of the bona fide request (BFR) process described in the interconnection agreement. According to BRE, at no time did Ameritech Michigan notify BRE as required by Section 9.4.4 of the interconnection agreement that a spare physical loop was not available, which would have triggered BRE's option of submitting a BFR to Ameritech Michigan.

BRE also argues that digital loops are purchased out of Ameritech Michigan's tariff, which does not provide for special construction charges. Additionally, BRE maintains that allowance of the special construction charges in any of the 65 incidents will result in double recovery of costs by Ameritech Michigan because the rates approved by the Commission in the July 14, 1997 order in Case No. U-11280 already allow Ameritech Michigan to recover the costs of providing unbundled loops. In this regard, BRE contends that the total service long run incremental cost (TSLRIC) methodology embodied in the MTA specifically ignores the embedded network and focuses on long run, forward-looking costs. Accordingly, BRE argues that it would be inappropriate to allow Ameritech Michigan to recover any marginal costs associated with revision of its existing network to provision individual unbundled loops.

BRE maintains that Ameritech Michigan's practice of imposing special construction charges on BRE in situations where Ameritech Michigan does not charge its own retail customers for similar services constitutes unlawful discrimination under Sections 8.4 and 9.0 of the interconnection agreement, Section 355 of the MTA, MCL 484.2355, MSA 22.1469 (355), and Section 251(c)(3) of the FTA, 47 USC 251(c)(3). BRE requests that the Commission order Ameritech Michigan to cease

and desist from imposing special construction charges under similar circumstances in the future. It also requests the Commission to direct that Ameritech Michigan stop the practice of including language on its order forms that purports to require BRE to waive its rights to challenge special construction charges.

BRE also contends that under Section 601 of the MTA, MCL 484.2601; MSA 22.1469(601), it is entitled to damages for its economic losses. First, BRE requests that the Commission order Ameritech Michigan to cancel or to refund, if paid, the special construction charges imposed on the occasions where BRE approved the charges. Second, BRE states that in several situations the special construction charges were so high that they resulted in the cancellation of orders, which cost BRE a total of 15 customers representing 85 access lines. Asserting that the average value of one of its access lines was shown to be \$29,971, BRE maintains that its economic loss totals \$2,547,535 for the 85 lost access lines.<sup>9</sup> BRE also contends that it suffered economic losses in the form of attorney fees, consultant fees, and the costs of bringing this action before the Commission.

Accordingly, BRE asks that the Commission award it a reasonable amount for these costs. Finally, BRE requests that the Commission impose fines under Section 601 of the MTA of not less than \$1,000 nor more than \$20,000 per day for each day that Ameritech Michigan is found to have violated the MTA.

### Ameritech Michigan

Ameritech Michigan insists that the Commission should dismiss BRE's complaint in its entirety.

According to Ameritech Michigan, its provisioning of unbundled loops to BRE is fully consistent

<sup>&</sup>lt;sup>9</sup>In the alternative, BRE suggests that the record also supports the award of economic damages on the basis of several lower per access line valuations.

with the letter and the spirit of their interconnection agreement. Ameritech Michigan argues that the interconnection agreement contemplates that it should be allowed to recover special construction charges from BRE in the situations covered by the 65 orders at issue in this proceeding, which represent only 1.15% of BRE's total unbundled loop orders.

Ameritech Michigan contends that an unbundled loop is only available within the meaning of the interconnection agreement if all required loop components exist in a contiguous fashion and provide a complete transmission path that can be assigned at the time that the loop request is processed. In other words, it is Ameritech Michigan's position that a loop is available if the required components already exist in a fully connected fashion, Ameritech Michigan describes as a connected through (CT) facility, or if all of the required contiguous components exist and are terminated at the appropriate outside plant interfaces so that the components can be connected by the simple dispatch of an Ameritech Michigan technician, the cost of which is covered by the normal line connection charge.

However, Ameritech Michigan maintains that if the loop components exist, but are not contiguous, the loop is not available within the meaning of the interconnection agreement because engineering or construction is involved, which necessitates the imposition of special construction charges. According to Ameritech Michigan, if a CT facility is not available to assign as an unbundled loop, Ameritech Michigan will endeavor to assemble a loop using existing, available component parts that are contiguous. However, if one or more of the required loop components do not exist or cannot be provisioned by a simple dispatch, pursuant to Sections 1.4 and 9.4.2 of the interconnection agreement, a loop is not available. While Ameritech Michigan is willing to provision an unbundled loop by assembling noncontiguous components, it insists that the extra engineering and construction intervention necessary to do so requires BRE to pay special construction charges.

Page 8 U-11735 Ameritech Michigan maintains that six of the orders involve situations where BRE's request for an unbundled loop involved remote switching. In each of those incidents, Ameritech Michigan maintains that BRE requested an unbundled loop in an area served by Ameritech Michigan's Sagmaw main wire center. According to Ameritech Michigan, it provides service to its retail customers in that area through a remote switch deployed as a loop concentrator. In each case, there was no spare, existing physical loop. Ameritech Michigan contends that this situation requires the piacement of a non-integrated digital loop carrier system between the remote location and the host central office to haul the unbundled loops back to the Saginaw main central office. Ameritech Michigan states that it quoted a charge of approximately \$28,000 to accomplish the required special construction in each instance because the orders were submitted separately. According to Ameritech Michigan, had BRE bundled these six orders, Ameritech Michigan would have quoted a charge of \$28,000 for the placement of the non-integrated digital loop carrier system for the initial loop with any additional loops costing only \$100 per loop.

Ameritech Michigan contends that 15 of the orders involve situations where the integrated digital loop carrier system had no spare physical loop available. According to Ameritech Michigan, Section 9.4.4 of the interconnection agreement specifically governs these situations. Ameritech Michigan states that if BRE requests an unbundled loop where the existing facility used to provide retail service to the end-user is served by an integrated digital loop carrier and there is no spare loop that could be used to provision the unbundled loop requested by BRE at no additional charge, Ameritech Michigan first attempts to move the end-user's service off of the integrated digital loop carrier system and to reconnect it to a non-integrated digital loop carrier system or to an existing copper facility that connects to the main distribution frame at the central office. If no such facilities are available, Ameritech Michigan will search for another existing Ameritech Michigan customer

that its customer can be transferred to the integrated digital loop carrier, which will free the copper loop for the non-integrated digital loop carrier facility for use by BRE's customers. Other potential solutions include using a Litespan integrated digital loop carrier system to provide the requested loop on a demultiplexed basis or to install a new, non-integrated digital loop carrier system to provision the unbundled loop in a demultiplexed fashion, which would cost approximately \$18,000 for the first unbundled loop and substantially less for each subsequent loop ordered by BRE.

According to Ameritech Michigan, 13 of the orders involved loop conditioning or requests for conditioned digital loops. According to Ameritech Michigan, these types of loops are not covered by the interconnection agreement and are provisioned in the manner described in its unbundled network element tariff, Tariff M.P.S.C. No. 20R, Part 19, Section 2. Ameritech Michigan states that the tariff requires the requesting carrier to pay for any special conditioning required for digital loops.

Ameritech Michigan maintains that the remainder of the orders involve situations where special construction charges were appropriate due to a lack of facilities. Further, Ameritech Michigan believes that a number of these situations could have been avoided had BRE coordinated unbundled loop orders with corresponding disconnect orders for the residential customers involved, which would have permitted Ameritech Michigan to reuse the existing loops without the necessity of provisioning a new loop. Indeed, Ameritech Michigan argues that if BRE is not required to absorb special construction charges under these circumstances, BRE will have no incentive to coordinate conversion requests with disconnect orders.

Ameritech Michigan also maintains that it has not discriminated against BRE. According to Ameritech Michigan, it is not appropriate to equate the provisioning of unbundled loops to competing local exchange carriers (CLECs) with Ameritech Michigan's service offerings to its own retail customers. Ameritech Michigan insists that the cost recovery for retail basic local exchange service is different from the cost recovery for provisioning of unbundled loops. Further, Ameritech Michigan argues that the Commission recognized in Case No. U-10647 that Ameritech Michigan must treat CLECs differently than its retail end-users, which demonstrates that a distinction exists between the provisioning of services to CLECs and retail customers.

Ameritech Michigan concedes that it is required to treat BRE and all other CLECs in the same manner that it treats itself. However, Ameritech Michigan argues that it is not required to treat CLECs in the same manner as it treats retail customers. Ameritech Michigan contends that it is only required to provide BRE with unbundled loops in the same manner that it provides such facilities to itself for the purpose of providing retail service to end-users. According to Ameritech Michigan, it is neither discriminatory nor unreasonable for Ameritech Michigan to recover special construction charges under Sections 9.4.2 and 9.4.4 of the interconnection agreement for only 1.15% of BRE's unbundled loop orders.

Ameritech Michigan also analogizes the situation to the essential facilities doctrine. Ameritech Michigan contends that if a facility does not exist, it cannot be considered essential, and is therefore unavailable. Moreover, Ameritech Michigan insists that nothing in the FTA or the MTA requires an incumbent local exchange carrier (ILEC) to construct new facilities for a CLEC without compensation.

facility deemed essential for competition in a relevant market, the company with control over the facility may be obligated to provide its competitors with access to that facility, if feasible, on terms that are reasonable and nondiscriminatory. See, Olympia Equip Leasing Co v Western Union Telegraph Co, 797 F2d 370 (7CA 1986); Berkey Photo, Inc v Eastman Kodak Co, 603 F2d 263 (2CA 1979), cert don, 444 US 1093 (1980).

Ameritech Michigan also stresses that failure to adopt its interpretation of the interconnection agreement constitutes rejection of the cost causer doctrine. Ameritech Michigan asserts that BRE should be required to bear the costs it causes in order to ensure efficient investment incentives and correct risk assessments regarding its decision to compete in the telecommunications marketplace as a facilities-based provider. Indeed, Ameritech Michigan contends that the cost causer doctrine is embodied in the FTA and the MTA, which was recognized by the Staff in Case No. U-10647.

Ameritech Michigan also contends that the special construction costs at issue are not already included in its current rates. According to Ameritech Michigan, its TSLRIC studies assume that the existing location of switches, facility routes, and the customer locations are fixed and that the technology that the costs are based upon is the least cost, most efficient technology available.

Ameritech Michigan asserts that these costs reflect theoretical, broad, average, idealized perspectives and do not include special situations arising in real world situations. Accordingly, Ameritech Michigan maintains that when special situations arise, special construction charges are appropriate and necessary to capture extra costs from the cost causer.

With regard to the relief requested by BRE, Ameritech Michigan argues that the MTA does not grant the Commission authority to award monetary damages. In the alternative, Ameritech Michigan maintains that if BRE has the right to claim damages under Section 601 of the MTA, Ameritech Michigan is entitled to a jury trial as provided by Article I, Section 14 of the Michigan Constitution of 1963. In any event, Ameritech Michigan contends that BRE's claim for monetary damages is barred by the interconnection agreement. Citing Section 23.6 of the interconnection

<sup>&</sup>lt;sup>11</sup>The cost causer doctrine derives from the economic concept that society's resources should be allocated to their highest value, which occurs when prices are based on the cost caused by providing a particular service or element.

agreement, Ameritech Michigan maintains that indirect, special, consequential, incidental, and punitive damages, including anticipated profits or revenues and other economic losses, cannot be recovered by BRE. Ameritech Michigan also attacks the foundation for BRE's contention that it suffered economic losses. Ameritech Michigan asserts that BRE's witness on this issue lacked expertise to offer an opinion on the valuation of access lines. Ameritech Michigan further argues that the data relied on by BRE to support its damage claim lack probative value because there are substantial distinctions between BRE and the CLECs referenced in that data. Ameritech Michigan also criticizes BRE's calculation of its alleged damages due to its failure to account for unrealized costs or its obligation to mitigate damages. Finally, Ameritech Michigan contends that the

## The Staff

It is the Staff's position that Ameritech Michigan, as an ILEC, must provide nondiscriminatory service to CLECs of at least the same quality that it provides to itself. Citing Section 251(c)(3) of the FTA, 47 USC 251(c)(3), the Staff argues that Ameritech Michigan is prohibited from assessing special construction charges to BRE if, under similar circumstances, it does not assess such charges to its own customers. Moreover, the Staff insists that the Federal Communications Commission (FCC) has interpreted the FTA as requiring ILECs to provide efficient competitors with a meaningful opportunity to compete. According to the Staff, Ameritech Michigan's treatment of BRE does not constitute a meaningful opportunity to compete.

With regard to Ameritech Michigan's special construction tariff, which was submitted as
Exhibit S-47, the Staff insists that special construction charges are only appropriate in very unique
and highly unusual circumstances. It is the Staff's position that normal work that is required to

provide service to a customer should not be subject to these charges because the costs associated with such work are recovered in Ameritech Michigan's monthly recurring and nonrecurring charges for unbundled loops. Citing TSLRIC information submitted by Ameritech Michigan in Case No. U-11280, the Staff asserts that most, if not all, of the charges being imposed on BRE as special construction charges are routine costs already reflected in the costs and rates approved by the Commission. Further, in the event that some of the charges at issue are not reflected in the TSLRIC studies filed in Case No. U-11280, the Staff maintains that they nevertheless fail to meet the conditions set forth in Ameritech Michigan's special construction tariff.

The Staff also maintains that Ameritech Michigan's unbundled loop tariff and its interconnection agreement do not support the imposition of special construction charges. With respect to the unbundled loop tariff, the Staff states that special construction charges are appropriate for loop conditioning, but not for remote switching deployed as a loop concentrator, integrated digital loop carrier systems with no spare physical loop available, or lack of facilities. Further, citing Section 9.6.7 of the interconnection agreement, the Staff contends that only reasonable charges for labor may be assessed. Accordingly, the Staff concludes that there is no authority in Ameritech Michigan's loop tariff or the interconnection agreement to justify the special construction charges at issue in this proceeding.

The Staff recommends that the Commission direct Ameritech Michigan to cease and desist from imposing special construction charges under the conditions cited in the complaint, to stop requiring BRE to waive its rights to dispute special construction charges as a condition of provisioning loops,

to reimburse BRE for any special construction charges it may have paid, and to pay a fine of \$170,000.12

IV.

### PROPOSAL FOR DECISION

The ALJ first addressed the issue of the circumstances under which a loop is available within the meaning of the interconnection agreement and Ameritech Michigan's tariffs. Noting that available is not specifically defined in either the interconnection agreement or Ameritech Michigan's Tariff M.P.S.C. No. 20R, Part 19, Section 2, Sheet 1, the ALJ relied upon the Commission's discussion of the issue of availability in its October 2, 1998 order in Case No. U-11654, wherein the Commission stated:

The Commission agrees with the ALJ and the Staff that a loop is unavailable, within the meaning of that term in the interconnection agreement, if it is located in an area not presently served by Ameritech Michigan, not when the area is served, but for some reason the order requires a field dispatch. Unless the order requires a bona fide request for new or different facilities, the time for completion should be governed by the performance standards in Section 27.

Order, Case No. U-11654, p. 8.

Although acknowledging that the discussion in Case No. U-11654 concerned contract performance standards for installing unbundled loops, the ALJ found that the Commission's determination was directly relevant to this proceeding, which addresses the cost of installing unbundled loops.

The ALJ next found that the conditions contained in Ameritech Michigan's special constructions tariff demonstrate that Ameritech Michigan is allowed to impose special construction charges

<sup>&</sup>lt;sup>12</sup>The Staff suggests that a fine of \$2,000 for each of the 65 instances cited in the complaint would be appropriate. In addition, the Staff recommends a \$20,000 fine be imposed for Ameritech Michigan's violation of Section 305 of the MTA as well as another \$20,000 fine for its violation of Section 355.

in only very unique and highly unusual circumstances. In so doing, the ALJ agreed with BRE and the Staff that normal work required to provide service to a customer should not be subject to special construction charges. Further, he found that no unique or unusual circumstances were present in this proceeding to support the imposition of special construction charges. Indeed, the ALJ concluded that the construction charges at issue in this case are normal costs that properly belong in, and are reflected in, Ameritech Michigan's tariffed rates.

The ALJ also agreed with BRE and the Staff that Ameritech Michigan is obligated to treat CLECs as its treats itself. Accordingly, the ALJ determined that a loop is available as an unbundled loop, and not subject to special construction charges, if Ameritech Michigan can use the loop to connect one of its customers without imposing additional costs.

The ALJ was also persuaded that loops were available within the meaning of the interconnection agreement under all of the circumstances described in the 65 incidents shown on Exhibits C-21 and C-22 because the record established that Ameritech Michigan would have provided service to retail customers without imposing special construction charges.

The ALJ also agreed that the special construction charges assessed against BRE by Ameritech Michigan are also recovered in Ameritech Michigan's monthly recurring and nonrecurring charges for unbundled loops. In reaching this conclusion, the ALJ observed that Ameritech Michigan's 1SLRIC studies approved in Case No. U-11280 determined the cost of providing unbundled loops on a long run, forward-looking basis. He also noted that the TSLRIC developed for unbundled network elements contemplated a wide range of circumstances and included all costs to prepare the investment for the provision of service to a customer. Furthermore, he concluded that the TSLRIC information demonstrated that most, if not all, of the special construction charges are routine types of costs already reflected in the costs and rates approved by the Commission. Further, the ALJ

expressed agreement with the Staff's position that if any of the components of the special construction costs are not already reflected in the TSLRIC studies filed in Case No. U-11280, then Ameritech Michigan's remedy is to revise the methodology used to identify its costs in its next biennial cost study.

Based on his findings, the ALJ concluded that Ameritech Michigan violated the interconnection agreement and the MTA by requiring BRE to pay special construction charges. The ALJ recommended that the Commission order Ameritech Michigan to cease and desist demanding special construction charges under similar circumstances in the future. Additionally, the ALJ found that Ameritech Michigan's requirement that BRE waive its right to dispute the special construction charges as a condition of provisioning loops violated the dispute resolution provision of the interconnection agreement. Accordingly, he also recommended that the Commission order Ameritech Michigan to cease and desist from requiring BRE to execute such waivers in the future.

With regard to the damages requested by BRE, the ALJ found that Section 601 of the MTA authorizes the Commission to fashion a monetary award that would make BRE whole for any economic losses that it may have suffered as a result of Ameritech Michigan's actions. While the ALJ concluded that the record did not support BRE's claim that it suffered an economic loss with respect to lost customers, he found that the Commission should order Ameritech Michigan to cancel any special construction charges that have not yet been paid and to order Ameritech Michigan to refund any charges already paid. In addition, the ALJ recommended that the Commission award BRE its attorney fees and costs for bringing this complaint. Finally, the ALJ recommended that the Commission impose a fine of \$170,000 as proposed by the Staff.